

Our Services



dog and bone
consulting

Dog and Bone is a well-established telecommunications consultancy, ideally placed to service the increasingly complex needs of today's business. With extensive industry experience and a commitment to premium service, we not only secure our clients huge savings, we also make managing telecommunications much easier. We have built our reputation on fostering genuine relationships with people and their organisations. With over 22 million dollars of annual spend under our management, we regularly save our clients tens of thousands of dollars.

- Extensive expertise and industry knowledge - we're the best
- Market-leading analysis software that guarantees accuracy
- Unrivalled service - over 95% client retention
- Carrier independent

WE OFFER FOUR MAIN SERVICES

Telecommunications / Data Review and Tender Management

Dog and Bone goes to market on your behalf, with our extensive experience guaranteeing you get the best rates possible. By leveraging your buying power, Dog and Bone forces phone carriers to compete for your business. Proposed rates are then applied to your accounts using our cutting edge analysis software. A report clearly outlining the financial and technical viability of each carrier's offer is then prepared. In all cases, the savings achieved are substantially greater than what the client could have managed on their own. Indeed, in the last two years alone, Dog and Bone has saved our clients over \$2.7 million through this process.

Telecommunications Auditing

We ensure you are being charged correctly and that your accounts are being run in the most efficient way. This encompasses an assessment of your current infrastructure, detection of unusual call activity (including staff misuse) and inefficiencies in line rental, such as unused lines. In most cases we've secured significant savings for our clients and in all cases the savings exceed our fees.

Independent Telecommunications Support Service

We act as your outsourced telecommunications experts. Regular detailed audits are conducted, ensuring phone companies are kept honest, and tailored ongoing support is provided. This external source of expertise comes at a fraction of the price of maintaining an in-house alternative.

Project Management and Consulting

We assist you with large projects such as setting up a new office or reviewing your current policy frameworks. We also conduct expert analysis on a wide range of areas, from exploring the most suitable PDAs, to full PABX assessments. This service provides on-demand expertise on a project-by-project basis.

TESTIMONIAL *"Dog and Bone's expertise and experience have consistently enabled them to leverage the St Vincent de Paul Society Victoria's profile and buying power, obtaining excellent concessions and rates from prospective telecommunications providers.*

They provided a full end-to-end service, including the review and successful pursuit of compensation when the rates weren't implemented properly. I can highly recommend their services."

- Craig Sasse, Manager IT & Communications, The Saint Vincent de Paul Society Victoria

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